



RENSSELAER COUNTY BUREAU OF CENTRAL SERVICES

KATHLEEN M. JIMINO, COUNTY EXECUTIVE

TIMOTHY J. HOLT SR., DIRECTOR

JOHN C. BERIGAN, DEPUTY DIRECTOR

July 5, 2005

RE: Collar City Auctions Realty & Management, Inc.

To Whom It May Concern:

I would like to take this opportunity to express the outstanding efforts and results Collar City Auctions Realty & Management, Inc. and their staff have provided to Rensselaer County.

Collar City has provided auction services to the County of Rensselaer selling surplus Construction Equipment, Support Equipment, Vehicles, Highway Trucks and Equipment and the contents of the former Van Rensselaer Manor, which consisted of restaurant, medical, concession, office and maintenance equipment.

Collar City very effectively marketed the auction through adequate media sources, including their website, direct mailing of photo brochures to their extensive database of buyers and statewide publications. Their staff handled and oversaw all pre-auction, auction day and post auction removal periods. Their staff provided the County with assistance with retrieval of surplus assets and relocated them at the auction site. Collar City pre-lotted our surplus items, provided an auction catalog for auctions attendee's and was very well organized with the registration, clerking, computerized billing and collection of all funds. Upon the completion of the auction the County was provided with a detailed report itemizing all items included in the auction as well as prompt payment of received monies.

Our auctions were very well attended and the ultimate results were very pleasing and added substantial monies to the County coffers.

Overall, Rensselaer County has been very pleased with Collar City and would recommend them as a very professional, well organized auction company with a proven track record of success assisting municipalities with the liquidation of real and personal property.

Please feel free to contact me at (518) 270-2621 for further discussion.

Sincerely,

John C. Berigan, Deputy Director

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Rensselaer County Bureau of Central Services

NED PATTISON RENSSELAER COUNTY GOVERNMENT CENTER

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